

## Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 103185

62

ORIGIN COME-00

INFO OCT-01 NEA-09 ISO-00 EB-07 L-02 /019 R

DRAFTED BY COM/BIC/CAGNE/CLOUSTAUNAU

APPROVED BY EB/OCA/REP/LAKLIEFORTH

COM/BIC/CAGNE/PBHALE

STATE/NEA/ARP/GQLUMSDEN

----- 007660

P 022132Z HAY 75

FM SECSTATE WASHDC

TO AMEMBASSY ABU DHABI PRIORITY

LIMITED OFFICIAL USE STATE 103185

E. O. 11652: N/A (DECONTROL UPON RECEIPT)

TAGS: BTIO, TC

SUBJECT: DUBAI PORT PROJECT

REF: (A) ABU DHABI 903; (B) ABU DHABI 930

1. CAGNE TALKED WITH GUSTAFSON, RAYMOND INTERNATIONAL NEAR EAST MANAGER, AT LEMIEUX'S SUGGESTION. GUSTAFSON CONFIRMED COMPANY NOT INTERESTED IN CONTRACT EVEN ON, NOT TO EXCEED, BASIS. RAYMOND WOULD ONLY GO AHEAD WITH NEGOTIATIONS IF RASHID WOULD AGREE TO PAY UP TO 100,000 DOLLARS PROPOSAL DEVELOPMENT COSTS IF RAYMOND LOST CONTRACT. COMPANY MOST CONCERNED WITH INFLATION ASPECTS OF BID AND FEEL ANY BID ON FIXED COST BASIS, INCLUDING NOT TO EXCEED TYPE HIGHLY UNDESIRABLE IN GULF AREA.

2. ACCORDING GUSTAFSON, TAYLOR-WOODWARD/COSTAIN HAVE CONTRACT SEWN UP BECAUSE PARTIALLY OWNED BY RASHID.

3. CAGNE IS TRYING TO FIND OTHER COMPANIES WHO WOULD BE INTERESTED IN PICKING UP THE BALL. KISSINGER

LIMITED OFFICIAL USE

NNN

\*\*\* Current Handling Restrictions \*\*\* n/a

\*\*\* Current Classification \*\*\* LIMITED OFFICIAL USE

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 02 MAY 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** greeneet  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975STATE103185  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** BIC/CAGNE/CLOUSTAUNAU  
**Enclosure:** n/a  
**Executive Order:** n/a  
**Errors:** n/a  
**Film Number:** D750155-0418  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750592/aaaagoxe.tel  
**Line Count:** 55  
**Locator:** TEXT ON MICROFICHE, TEXT ON-LINE  
**Office:** ORIGIN COME  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 ABU DHABI 903, 75 ABU DHABI 930  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** greeneet  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 20 AUG 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <20 AUG 2003 by BoyleJA>; APPROVED <08 DEC 2003 by greeneet>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** <DBA CORRECTED> jms 971007  
**Subject:** DUBAI PORT PROJECT  
**TAGS:** BTIO, TC  
**To:** ABU DHABI  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006